

Historic, Archive Document

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Our Specialty—Daffodils for Naturalizing

Dear Friends and Gardeners:

We are still enthusiastically growing and selling daffodils and are offering for sale as usual Holland-grown tulips, hyacinths, crocus, and minor bulbs.

After reading the newspaper story about me and my daffodil business which we sent out in our folders last year, many of you responded with letters and orders, all of which were greatly appreciated.

As an aid to a fuller and more interesting life, I recommend bulb growing to you all. Grow daffodils, set them out in borders or among shrubs or naturalize them in a light woods, near rocks, beside a lake, or just in a meadow or vacant lot.

A most fascinating hobby is to start a collection of daffodils, adding new varieties each season. The interesting variations among the different kinds will reward you richly.

Starting out with healthy daffodil bulbs—ours are state inspected and certified—success in growing them is practically assured. Common flower and bulb pests will not attack daffodils. The blooms are already inside the bulbs in miniature form when we sell them, and our Virginia-grown bulbs are acclimated to growing conditions in this country.

For naturalizing we suggest our bulbs as sold by the bushel or peck. Our mixtures give a succession of bloom over a period of four to six weeks. Of course a selection of all one variety will give a more brilliant effect while it is in bloom. Giant trumpet types are more showy, smaller flowers will bloom well a greater number of years without the bulbs having to be dug and replanted.

Sincerely,

(MRS.) SELINA L. HOPKINS

WE PREPAY ALL CHARGES on all bulbs, including our bushel and peck offers, to all points EAST OF THE MISSISSIPPI RIVER. CUSTOMERS LIVING WEST OF THE MISSISSIPPI RIVER will please add ten per cent to our prices for DAFFODILS to help with transportation charges. (This is necessary because daffodil bulbs are heavy, and the cost of transporting them is quite high.) Tulips and all other bulbs will be sent any place in this country postpaid.

MINIMUM ORDERS: One-half bushel may be bought at the bushel rate. Six or more bulbs may be bought at the dozen rate and 25 bulbs at the 100 rate.

GUARANTEE: Our bulbs are guaranteed to reach you in first-class condition. Packages should be opened at once on arrival and examined. Any molded bulbs reported within 10 days of receipt will be replaced free of charge.

PRICE LIST: If you do not intend to plant bulbs this year, you will do us and one of your friends a favor by passing this list on to another gardener.

WHEN TO PLANT ALL BULBS: Daffodils may be planted from Sept. 1 to Nov. 15 or until freezing weather sets in, but early planting

is an advantage to them. Oct. 1 is early enough to start planting tulips, iris, crocus, hyacinths, and minor bulbs, and these also may be planted up until time for the ground to freeze. In order to insure that a good selection of bulbs will still be available you should place your order as early as possible however.

DELIVERY: We start to fill our accumulated orders of daffodil bulbs about September 1. The tulips, crocus, hyacinths, and minor bulbs which we are offering for sale are Holland-grown. Orders for them will be filled as soon as possible after we receive our shipment from Holland, which should be by October 1.

DEPTH TO PLANT: Daffodils and hyacinths base 6 or 7 in. deep; tulips 4 in.; crocus and minor bulbs 3 in. deep.

COMPLETE CULTURAL INSTRUCTIONS will be enclosed in each order. Bulbs are easy to grow and will reward you richly for your effort.

LABELING VARIETIES. All varieties sold individually or in collections are separately packaged and labeled. Varieties sold in mixtures are not separated.

RIVER'S EDGE NATURALIZING DAFFODILS

(A peck contains from 80 to 120 blooming-size bulbs.)

	Per Doz.	Per Peck	Per Bu.
KING ALFRED. (Yellow Trumpet.) Sometimes called "the perfect daffodil" (see picture); deep yellow, early....	\$1.10	\$4.75	\$17.90
OLYMPIA. (Yellow Trumpet.) A gigantic yet graceful flower. Deep golden yellow trumpet, lighter petals, midseason	1.20	5.25	19.50
THE FIRST. (Yellow Trumpet.) Colored like Olympia, one of the first to bloom	1.20	5.25	19.50
MRS. E. H. KRELAGE. (White Trumpet.) Often described as the "white King Alfred." Midseason	1.30	6.75	25.00
BRIGHTLING. (Incomparabilis.) Primrose petals, crown large and flat, of rich orange with a wide double frilled margin of fiery orange-red, blooms midseason...	1.55	6.25	22.50
CROESUS. (Incomparabilis.) Lovely flower with canary yellow petals, crown of deep red, blooms midseason...	1.20	5.25	19.50
HELIOS. (Incomparabilis.) Golden-yellow petals, cup a little darker, hardy and prolific, an excellent naturalizer, blooms early	1.00	4.50	16.50
SIR WATKINS. We recommend Helios instead.			
CHEERFULNESS. (Double.) Several small carnation-like flowers on a stem, each with a yellow center surrounded by white petals, blooms late	1.20	6.25	22.50

OUR FAMOUS HANDMADE MIXTURES

(Mixed from named varieties at shipping time.)

GLOUCESTER COUNTY MIXTURE. Contains eight or more good varieties.	\$4.95
per peck; \$18.50 per bu.; \$5.50 per 100.	
RIVER'S EDGE NOVELTY MIXTURE. Contains fourteen or more good varieties.	\$5.45
per peck; \$20.00 per bu.; \$6.00 per 100.	

See inside folder for more complete descriptions of mixtures.

River's Edge Flower Farm

(Mrs. S. L. Hopkins)

Nuttall, Gloucester County, Virginia

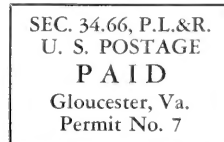
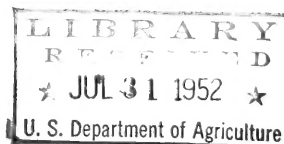
Telephone: Gloucester 3-2940

Our 1952 List of

Daffodil Bulbs

also Tulips, Hyacinths, Crocus, Iris, and Minor Bulbs

Postmaster: If not delivered please return.
Return postage guaranteed.



Library,
U.S. Dept. of Agriculture,
Washington 25,
D.C.



EXHIBITION DARWIN TULIPS, GROWN IN HOLLAND



RAINBOW MIXTURE OF TULIPS \$7.25 per 100.



ZWANENBURG

CLARA BUTT

THE BISHOP

SUNKIST

CHAS. NEEDHAM

BLUE PARROT. (Left) Bright violet color. \$1.10 per doz.; \$8.00 per 100.

PARROT TULIP COLLECTION. 4 each of blue, pink, and red. (12 bulbs) \$1.10.

YOUR CHOICE OF ANY VARIETY PICTURED ABOVE

12 for \$1.10

100 for \$8.00

25 for \$2.10

Rainbow Mixture \$7.25 per 100

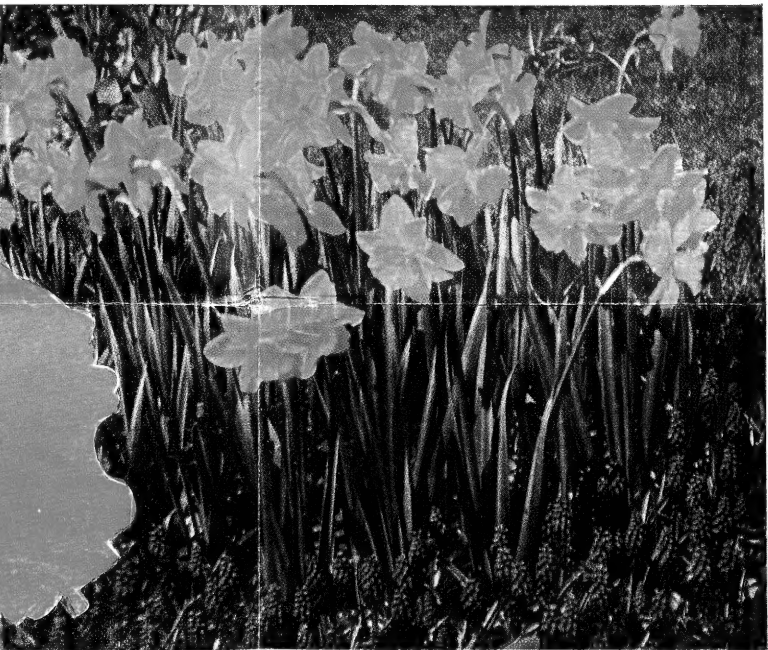
DARWIN TULIP COLLECTION

3 each of above 5 varieties (15 bulbs) ..\$1.55

6 each of above 5 varieties (30 bulbs) .. 2.90

25 each of above 5 varieties (125 bulbs) .. 9.35

DAFFODILS. The most satisfactory Dutch bulbs for growing in the United States.



HELIOS DAFFODILS AND MUSCARI

HANDMADE DAFFODIL MIXTURES

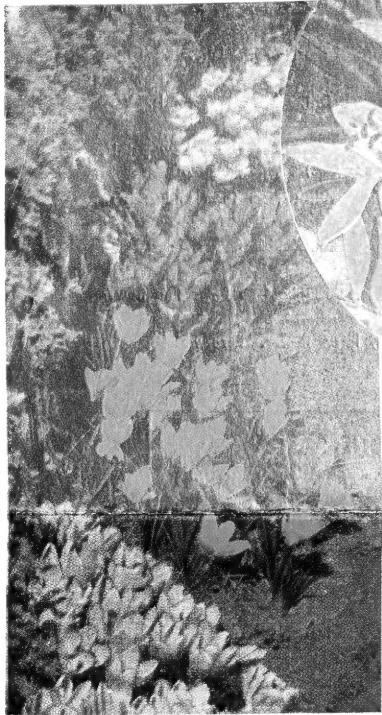
(Mixed at shipping time.)

GLOUCESTER COUNTY MIXTURE. A mixture of eight or more good varieties which are grown in large quantities for cut flowers in our section, includes King Alfred, Olympia, The First, Mrs. Krelage, Helios, Brightling, Croesus, and Cheerfulness, and may have some other fine varieties in it. \$4.95 per peck; \$18.50 per bu.; \$5.50 per 100.

RIVER'S EDGE NOVELTY MIXTURE. Contains the eight varieties included in the above mixture, also at least six other varieties such as Damson, Marquis, Killegrew, Orange Glow, Alcida, and La Riente. \$5.45 per peck; \$20.00 per bu.; \$6.00 per 100.

SCILLA SIBIRICA. Blue. (Right) 100 for \$3.50.

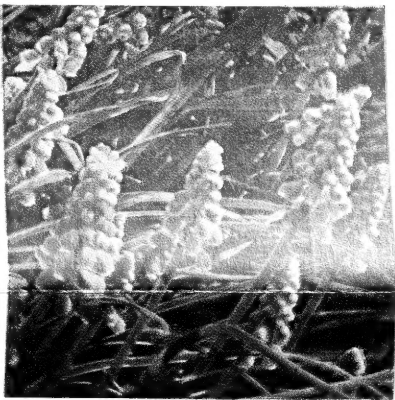
SCILLA CAMPANULATA. Blue. Taller. 100 for \$3.50.



MIXED CROCUS. \$3.90 per 100. 25 for \$1.00. Blue, white, yellow, and striped listed on other side of folder.



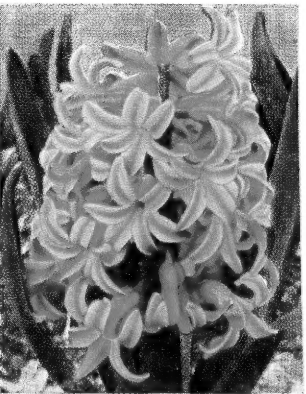
CHIONODOXA 100 for \$2.25



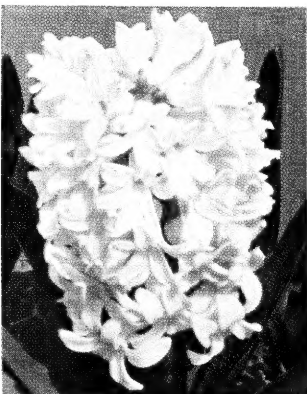
MUSCARI (Bluebird) 100 for \$3.50



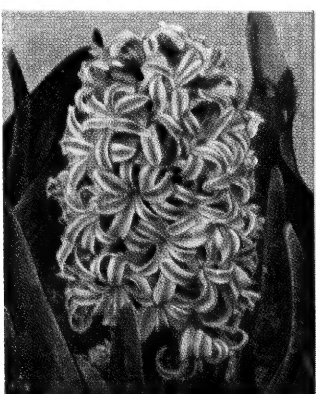
SNOWDROPS 100 for \$4.00



HYACINTH PINK PEARL



L'INNOCENCE



GRAND MAITRE

20¢ each, \$2.30 per doz.; \$18.00 per 100
See other colors listed on other side of folder.

KING ALFRED. "The perfect daffodil." An old favorite, it has never been surpassed in popularity by newer introductions. It is typical of the Yellow Trumpet class of daffodils. (Olympia is also a very fine example of this class.) \$1.10 per doz.; \$4.75 per peck; \$17.90 per bushel.

TULIP
RED EMPEROR.
\$1.30 per doz.; \$10.00 per 100.

FANTASY. Gorgeous pink Parrot Tulip. \$1.10 per doz.; \$8.00 per 100.
THERESE. A very large Parrot Tulip of a subdued scarlet color. \$1.30 per doz.; \$10.00 per 100.

DAFFODILS—*More Recommended Varieties*

ABELARD. (Large Cup.) Broad yellow cup, orange tint at edge, and showy orange anthers; primrose petals. Late. 3 for 60¢; \$1.90 per doz.

AGRA. (Large Cup.) Large white perianth with vivid scarlet cup. Late. Each 30¢; 3 for 85¢; \$3.25 per doz.

ALCIDA. (Short Cup.) Citron-yellow cup with orange frill, wide cream petals. Very late. 3 for 60¢; \$1.90 per doz; \$15.00 per 100.

BEAT ALL. (Large Cup.) Large, flaring pinkish-orange cup, creamy yellow petals, rather short stem. Midseason. 3 for 40¢; \$1.30 per doz.; \$10.00 per 100.

BEERSHEBA. (White Trumpet.) A very fine flower with perfect form and a pure white color throughout. Midseason. Each 45¢; 3 for \$1.20, \$4.50 per doz.

CAMPERNAL PLENUS. Two or more sweet-scented, small double flowers on a stem. Midseason. 3 for 60¢; \$2.00 per doz.

CARLTON. (Large Cup.) A fine clear yellow color throughout; a large fine flower with expanded cup. Early. 3 for 50¢; \$1.50 per doz.

CAROLINA. (Small Cup.) An exceptionally tall, large flower. Pure white petals, orange cup. Late. 3 for 60¢; \$1.90 per doz.

SPECIAL COLLECTION No. 1

Brightling	Elly Ney	Mrs. E. H. Krelage
Cheerfulness	Helios	Olympia
Croesus	King Alfred	The First
	Lady Diana Manners	

3 each of 10 varieties (30 bulbs).....	\$ 2.95
6 each of 10 varieties (60 bulbs).....	5.25
12 each of 10 varieties (120 bulbs).....	8.50
25 each of 10 varieties (250 bulbs).....	15.50

DAPHNE. (Double.) A gardenia-like daffodil. Pure white, sweet-scented. Midseason. 3 for 65¢; \$2.00 per doz.

DAMSON. (Large Cup.) A striking looking flower with pale yellow petals and long fuschia cup. Midseason. 3 for 50¢; \$1.50 per doz.

DAWSON CITY. (Yellow Trumpet.) Broad, flat perianth, well formed trumpet; golden yellow throughout. Midseason. 3 for 60¢; \$1.90 per doz.

DICK WELLBAND. (Large Cup.) The petals are pure white, and the cup is flame orange. A fine and striking flower. Late. 3 for 65¢; \$2.00 per doz; \$15.00 per 100.

E. H. WILSON. (Large Cup.) Expanded, shallow lemon-yellow cup is surrounded by star-shaped white perianth. Midseason. 3 for 60¢; \$1.90 per doz.

ELLY NEY. (Small Cup.) Deep yellow cup with red picoté edge; broad white petals. Midseason. 3 for 45¢; \$1.35 per doz.; \$10.00 per 100.

GARDEN COLLECTION No. 2

Beat All	Golden Sceptre	Killegrew
Campernal Plenus	Henry Deterding	La Riente
Dawson City	Hera	Marquis
	John Cairns	

3 each of 10 varieties (30 bulbs).....	\$ 3.50
6 each of 10 varieties (60 bulbs).....	6.50
12 each of 10 varieties (120 bulbs).....	12.25

FRANCISCUS DRAKE. (Large Cup.) Pure white petals, cup golden yellow at base, shading to flaming orange at frilled edge. Midseason. 3 for 55¢; \$1.80 per doz.

GERANIUM. (Poetaz.) Tall stems carry 3 to 5 blooms each. Flowers are white with geranium-red centers. Late. 3 for 45¢; \$1.60 per doz.; \$12.00 per 100.

GOLDEN SCEPTRE. (Jonquilla Hybrid.) An attractive small, sweet-scented bright yellow flower. Midseason. 3 for 35¢; \$1.05 per doz.; \$7.50 per 100.

HENRY DETERDING. (Trumpet.) Deep yellow cup, creamy white petals. Midseason. 3 for 60¢; \$2.00 per doz.

HERA. (Small Cup.) Creamy white petals; deeply frilled cup of creamy white with a dainty edging of light primrose. Late. 3 for 40¢; \$1.30 per doz.

JOHN CAIRNS. (Yellow Trumpet.) A nice newer introduction; color deep yellow; long stem, good grower. Late. 3 for 60¢; \$2.00 per doz.

KILLEGREW. (Large Cup.) Overlapping bright yellow perianth; large bright orange-red cup. Early. 3 for 55¢; \$1.80 per doz.; \$13.00 per 100.

LADY DIANA MANNERS. (Small Cup.) Pure white petals, expanded yellow crown, margined with deep red. Late. 3 for 45¢; \$1.35 per doz.; \$10.00 per 100.

LA RIANTE. (Small Cup.) Pure white perianth, deep red cup. Midseason. 3 for 45¢; \$1.35 per doz.; \$10.00 per 100.

MAGNIFICENCE. (Yellow Trumpet.) Giant yellow trumpet, opens very early. Heavily frilled at brim of trumpet, deep golden color. 3 for 70¢; \$2.20 per doz.

MARQUIS. (Small Cup.) Pale yellow petals surround an intense deep red expanded crown. Small and pretty. Midseason. 3 for 45¢; \$1.35 per doz.; \$10.00 per 100.

MRS. R. O. BACKHOUSE. (Large Cup.) The best known pink trumpet daffodil. Ivory-white petals, long trumpet; with apricot pink, frilled edge. Late. Each 30¢; 3 for 75¢; \$2.30 per doz.

RED CROSS. (Large Cup.) Large strong flower with primrose perianth and orange cup. Midseason. 3 for 50¢; \$1.70 per doz.; \$13.00 per 100.

ROBIN HOOD. (Trumpet.) A giant flower with golden petals and a large orange cup. Very striking. Early. 3 for 50¢; \$1.60 per doz.; \$12.00 per 100.

EXHIBITION COLLECTION No. 3

Alcida	Dick Wellband	Red Cross
Carlton	Franciscus Drake	Robin Hood
Damson	Geranium	Triumphator
	Magnificence	

1 each of 10 varieties (10 bulbs).....	\$1.70
3 each of 10 varieties (30 bulbs).....	4.75
6 each of 10 varieties (60 bulbs).....	8.95

STATENDAM. (Yellow Trumpet.) Extremely large golden yellow trumpet daffodil of graceful proportions. Late. 35¢ each; 3 for \$1.00; \$3.00 per doz.

TRIUMPHATOR. (Small Cup.) White petals, expanded yellow crown, margined with red. Late. 3 for 45¢; \$1.35 per doz.; \$10.00 per 100.

TUNIS. (Large Cup.) Bold ivory crown with coppery gold brim, waxy white perianth. Early. 3 for 80¢; \$2.40 per doz.; \$18.00 per 100.

VERGER. (Small Cup.) White perianth, small red cup. Very fine. Midseason. 3 for 70¢; \$2.20 per doz.; \$16.00 per 100.

YELLOW CHEERFULNESS. (Double.) A yellow form of the well-known white Cheerfulness. Cluster of double yellow flowers. Late. Each 50¢; \$5.50 per doz.

CONNOISSEUR COLLECTION No. 4

Abelard	Carolina	Statendam
Agra	Daphne	Tunis
Beersheba	E. H. Wilson	Verger
	Mrs. R. O. Backhouse	

1 each of 10 varieties (10 bulbs).....	\$ 2.50
3 each of 10 varieties (30 bulbs).....	7.25
6 each of 10 varieties (60 bulbs).....	13.90

DUTCH IRIS. (Bulbous.)

(For outdoor planting only.)

(Require some protection in Northern States.)

IMPERATOR. Rich dark blue. Very large. 60¢ per doz.; \$4.50 per 100.

YELLOW QUEEN. Soft clear yellow. 60¢ per doz.; \$4.50 per 100.

WHITE EXCELSIOR. Rich snow-white. 70¢ per doz.; \$5.00 per 100.

DUTCH IRIS MIXED. 60¢ per doz.; \$4.50 per 100.

FINEST SELECTION OF LARGE BEDDING HYACINTHS

Prices, all varieties, 20¢ each; \$2.30 per doz.; \$18.00 per 100.

JAN BOS. The finest brilliant scarlet hyacinth, very early.

PINK PEARL. One of the finest. A beautiful pink.

BISMARCK. Bright blue, very fine for forcing in pots.

KING OF THE BLUES. Dark blue, splendid form. Very fine.

L'INNOCENCE. Pure white, extra fine large bells.

CITY OF HAARLEM. Golden yellow. The purest and finest yellow hyacinth.

COLLECTION OF HYACINTHS:	1 each of the above 6 colors.....	\$1.10
	3 each of the above 6 colors.....	3.10
	5 each of the above 6 colors.....	5.00

MIXED HYACINTHS: \$2.20 per doz.; \$17.00 per 100.

LARGE FLOWERING CROCUS FROM HOLLAND

YELLOW GIANT. The most popular variety. 80¢ per doz.; \$6.00 per 100.

KATHEEN PARLOW. Pure white, delicate and pretty. 75¢ per doz.; \$5.50 per 100.

REMEMBRANCE. Sky-blue, rich flowering. 60¢ per doz.; \$4.50 per 100.

STRIPED BEAUTY. Dark striped, striking. 75¢ per doz.; \$5.50 per 100.

MIXED CROCUS. 25 for \$1.00; \$3.90 per 100.



River's Edge Flower Farm

Nuttall, Virginia

Your Reward for Ordering Early

If your order is selected from this price list, mailed us before August 25, 1952, and accompanied by remittance in full, you may deduct **FIVE PER CENT** cash discount from our list prices. We will also include a surprise packet of bulbs when we fill orders placed by this date.

**Please save price list for fall use.
No other list will be issued this year.**

Nuttall, Virginia

Address: _____

Check, money order or cash enclosed for _____ (Amount)

PREPAYING OF SHIPMENTS: We prepay all charges on all bulbs, including our bushel and peck offers of daffodils, to all points east of the Mississippi River. Customers living west of the Mississippi River will please add ten per cent to our prices for daffodils to help with transportation charges. Tulips and all other bulbs will be sent any place in this country prepaid.

[illegible]

Cultural Directions Will Be Sent With Each Order

Daffodils are Harvested at River's Edge Farm

Reprinted from Richmond Times-Dispatch, April 1, 1951



Mrs. Selina Hopkins, of River's Edge Flower Farm admires a bunch of choice daffodils gathered from one of her fields.

BY—HAMILTON CROCKFORD
Times-Dispatch Staff Writer

NUTTALL, VA., March 31—Mrs. Selina L. Hopkins just about abandoned housekeeping a couple of weeks ago and took to gathering posies. Lunch will continue to be irregular or missing for three weeks yet.

It wasn't simply a walkout, or just Spring fever—although that had something to do with it:

The daffodils had it. Here in Gloucester County they were bursting into bloom again. (The daffodil show at Gloucester is on today and tomorrow.)

Everybody in Gloucester County has a daffodil patch. Mrs. Hopkins has some 15 acres of them.

Bread and Beauty

And since they supply her table with bread as well as beauty, picking posies in March for her has only an incidental resemblance to gathering nuts in May.

So, beauty being fragile, business on her "River's Edge" flower farm here, a couple miles east of the courthouse, is bustling these days—everywhere except the kitchen.

Every clear morning the pickers show up at her fields. Every afternoon a truck shows up at her packing house for a shipment to go somewhere.

And every day, all day, an elderly widow turned business woman gets about to all corners of the place to supervise the operations from picking to packing.

If it's a frosty morning, the daffodils will have their heads down, and there's no picking then. But when

they look up and dance in glee like Wordsworth's, beside the North River here, the nimble-fingered pickers must move fast.

Money for Pickers

[There's money in it for the pickers, while it lasts, at 2 cents per bunch of a dozen, 25 bunches to the basket, and some people picking 20 baskets in a day's working time, the owner observed.]

The job must be done by noon, if possible, Mrs. Hopkins noted, to leave enough time for cooling the flowers to stiffen their stems, and for packing before the truck comes. She drives her car out into the fields to direct the work.

The baskets go into troughs of water to stay until the stems are "cool to the hand." Then the packers take over, gently placing them 30, 36 or 50 bunches to the box, according to the size of the flower variety, and bracing it to be sure the blossoms don't bruise.

While this is going on, the phone may be ringing with a long distance order from somewhere, and Mrs. Hopkins will be off into the house to take it.

A daily broadcast of prices in New York is also "must" listening for her or her son-in-law and daughter, Mr. and Mrs. C. H. Hammer, who live with her, and grow more daffodils of their own.

Market Perishable

The market can be as perishable as a daffodil, if there's a temporary glut in one place: The New York price dropped from 50 cents a dozen on a Saturday to 10 cents by the



Workers Pick Daffodils on River's Edge Farm



Mrs. Hopkins Superintends Packing of Daffodils

next Thursday, they noted. They shifted destinations, accordingly, just before truck time.

Mrs. Hopkins, who moves unruffled through this melee, got into flower farming on her own rather later than most.

An aunt of actress Katherine Hepburn, she was born Selina Hepburn, the daughter of a Hanover County Episcopal minister, in 1878, and married N. S. Hopkins in 1900.

From general farming on his family's old place here, "Waverley," first owned by Philip Edward Tabb, he went into bulb growing seriously about 1922. He developed a couple of varieties himself. Meanwhile, Mrs. Hopkins observed with a smile, genealogy and Gloucester County history were her chief occupations.

But when her husband died in 1937, and her four children wondered what she ought to do, she decided simply. "It was the only living I had," she said. She turned to daffodils.

She'll be 73 on April 9, but it's easy to agree with her own summing up, that "getting outdoors with the flowers agreed with me."

She sells a dozen or so commercial varieties and a few boxes each year of an estimated 100 other varieties.

And while she'll be getting back to a little more housekeeping after about April 20, she won't tarry long

at a time.

Has Bulb Trade

She's worked up a bulb trade, too, and does about as much business selling the increase of her bulbs in the Fall as selling flowers in Spring.

Selling only to home gardeners and florists rather than large wholesalers, she's shipped them now to every State except Montana, she said. (Everything goes out with a tag noting the bulbs were State-inspected and found free of the plagueish elm-worm and narcissus bulb fly, Hammer pointed out.) And she "grades bulbs with the boys all summer."

They have to be dug every one to four years, she noted, and where they grew the fields must be planted alternately to soybeans and Winter clover, sometimes for two years, and these turned under, until the ground is right for bulbs again.

After cleaning, drying, chemical treating and curing, the bulbs for replanting go back in the ground from September to Christmas. It's a year-round business.

"The only time I get any peace at all is when I get them all patted down in the ground in the Winter," Selina Hopkins said.—"And then I have to work on my income tax."

But she was smiling at a cluster of her "Magnificence" when she said it.

